

CLIFTON PARK

JUNE 2023

Neighbors



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Chris & Jacqueline Maley
Connecting With Their Community



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By Jenna Caputo | Photos by Mary Flores Photography & Contributed by the Maley Family

Chris Maley's parents, Brian & Regina Maley, both grew up in Scotia, NY before marrying in 1986. They moved to Connecticut for Brian's work, but his job brought them back to the Capital Region in 1993, and they've been here ever since. Chris grew up here in Clifton Park and participated in sports like basketball, soccer, baseball, and tennis. Tennis became his main sport, and he competed with both his high school and college teams. He also loved to spend time with his friends and play card games with his family. He graduated Shenendehowa in 2008 and went on to St. John Fisher for Sport Management before taking a job as a sportswriter at *The Saratogian*, followed by a job at Jones Lang Lasalle in property management.

Jacqueline grew up in Manorville, NY on Long Island, enjoying year-round volleyball, riding bikes, family barbecues, and spending time at Cupsogue Beach in West Hampton. She went to college at SUNY Binghamton where she played quarterback for her college intramural football team and also participated in a co-ed business fraternity. After receiving her masters in accounting, she took a job as a CPA in Manhattan before she moved to the Capital Region for another job opportunity in the private equity industry in 2016. Jacqueline now works as a CPA at GP Fund Solutions in Latham.

In May of 2019, they both were at Spa City Tap & Barrel in Saratoga when Chris bumped into Jacqueline in the crowd. She asked Chris what had spilled on his shirt (water), and they ended up talking for hours. They had their first official date

eight days later at Sinclair's (now Night Owl) followed by a movie at the Malta Drive-In. They've been together ever since. Two years later, they got engaged while picnicking in Saratoga's Congress Park and married last year. Chris and Jacqueline are both suckers for '90s pop music, listening to so much together when they first dated that they decided to name their tables at the wedding after '90s rock bands. Needless to say, they're very excited to see Matchbox Twenty and Goo Goo Dolls perform at SPAC this summer.

While Chris enjoyed his work in property management, he knew he wanted something more. Jacqueline urged him to try real estate.

"I always had a passion for helping people and wanted a career where I could grow," Chris says. "Real estate provides me an unlimited amount of growth, but more importantly, allows me to build meaningful relationships with clients, and that's why I love it!"

Chris is now a full-time licensed real estate salesperson for Miranda Real Estate Group, where he coaches home buyers through the whole process and helps his clients sell their homes for top dollar with the least amount of hassle. With his patience and skills in communication and professionalism, Chris quickly grew his business, selling \$1.87 million in volume his first year in real estate. He constantly strives to improve his skills by utilizing Miranda's top tier training to master the buying/selling



Photo by Jung Maeng / SajinLife.com

process and by listening to podcasts daily to stay informed of the constantly changing market. He urges anyone who is looking to sell to make sure to talk with a *local* expert first, so they can properly research the specific neighborhood/town to adequately price the home to bring in the most demand. Chris also advises to do a pre-listing inspection and handle any major repair items like roof, water heater, etc. before listing. For buyers, he advises patience and to be prepared. Find a realtor who really knows the area, is thorough and detail oriented when going over expectations, is transparent, and is someone who will stick with you through the whole process. He also urges anyone who is considering real estate investment to go for it now. "The Capital Region is a special place. Rents are increasing 5-7% every year, which is why it's vital to invest in real estate as soon as possible. It's the biggest piece of wealth you'll ever own," he says.

Chris is a member of the Capital Region Chamber, the American Marketing Association, and the Capital Region Real Estate Investing Association. But sports still play a big role in Chris' life, too. Before taking the job at Jones Lang Lasalle, Chris spearheaded a pickle ball program at the Glenville YMCA where he also taught other fitness classes. He now works as a wellness coach at the Southern Saratoga YMCA here in Clifton Park. As a fitness floor associate in the weight room, Chris helps people use the machines properly as well as encourages others in a pursuit of an active and healthy lifestyle. He is also a member of the Southern Saratoga Tennis Ladder and plays pickleball at Impact Athletic Center.

Jacqueline also loves to be active. She has continued her volleyball practice throughout the years, now playing at Impact Athletic Center during the year and as a part of the Nanola Beach League in the summer. When not hitting the court, Jacqueline volunteers her time at the American Red Cross, donating platelets several times a year, as well as participating in her monthly book club.

Chris and Jacqueline both enjoy golf and constantly try to better their game together at the driving range or hitting a quick nine holes. They also enjoy playing tennis and going for walks in Congress Park and Halfmoon Town Park. They attend the Life Church in Latham and travel north for concerts at SPAC or movies at the Malta Drive-In. The Maleys also enjoy travelling. Jacqueline's favorite travel memory took place on a trip with friends to Budapest, Hungary, and Chris had a memorable school trip to Barcelona, Spain. They honeymooned in Aruba this past January. "We fell in love with the country—the people, the sunsets, the atmosphere," they say. "It's always warm but never humid, which we both extremely value! We see why so many people are in awe over it." Every summer, they take a family





vacation to Cape Cod—a location that holds a special place in their hearts—and they hope to continue the tradition for many years to come. They also often travel to Hilton Head to visit Jacqueline's mom.

The Maleys love to spend time with their families as well. Chris' parents are still in the area. Brian is a Provider Network Senior Manager at Amerigroup, Regina is a retired Niskayuna Schools secretary, and Chris' sister, Erin, is a Taskforce GM at New Waterloo in Austin, TX. They are an extremely competitive family and love to play tennis and board games together. Chris and Brian are long-suffering Jets and Mets fans, but say they enjoy the character building that comes with it.

Jacqueline's parents, Peggy McDonald and Bill Moeller, are retired probation officers for Suffolk County, NY. Her brother, Will Moeller, is an account manager for Network Doctor, handling IT solutions and services. He has a three-year-old son, Jackson, and a new baby, Adriana, born just this past May.

Chris and Jacqueline are looking forward to raising a family in the Capital Region and want to grow in their current positions for years to come so they can use their passions to become a staple

in their community. As Michael Jordan has said, "Work ethic eliminates fear." Their work ethic is top notch as they continue to grow their business and live out their dreams. "We both live an active and competitive lifestyle," says Chris. "But it is through these activities that Jacqueline and I have grown a stronger connection to our community and a deeper appreciation for the Capital Region. There are so many great things about this area. I'm looking forward to all the ways I can foster that as a realtor in this career."

Thinking of buying or selling? Contact Chris at 518-698-5669, on Instagram at @chrismaleyrealestate, or at cmaley.mirandarealestategroup.com.

